# Financial Results for the Third Quarter of the Year Ending March 31, 2017 [J-GAAP] (Consolidated) 

Company name: AIRPORT FACILITIES CO., LTD. (AFC)
Stock exchange listed on:
Company code:
Tokyo Stock Exchange (First Section)
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The date of filing the quarterly securities report: February 3, 2017
The date of the dividend payment start:
Preparation of quarterly earnings presentation material: No
Holding of quarterly earnings announcement: No
(Figures are rounded off to the nearest million yen.)

1. Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 2017 (April 1, 2016 - December 31, 2016)
(1) Consolidated Business Results
(Percentages are changes from the same period of the previous year.)


(Note) Comprehensive income:
First nine months ended December 31, 2016: 1,619 million yen ( $10.8 \%$ )
First nine months ended December 31, 2015: 1,462 million yen ((47.7 \%))

|  | Basic earnings <br> per share | Diluted earnings <br> per share |  |
| :---: | ---: | ---: | :---: |
| First nine months ended | Yen | Yen |  |
| December 31, 2016 | 35.89 | 35.82 |  |
| December 31, 2015 | 26.56 | 26.54 |  |

(2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| As of December 31, 2016 | 85,080 | 52,636 | 59.6 | 981.50 |
| As of March 31, 2016 | 85,214 | 51,644 | 58.5 | 965.69 |

(Reference) Equity capital:
As of December 31, 2016: 50,712 million yen As of March 31, 2016: 49,888 million yen

## 2. Dividends

|  | Dividends per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Annual |
| FY ended March 31, 2016 | Yen | $\begin{array}{r} \text { Yen } \\ 6.00 \end{array}$ | Yen | $\begin{array}{r} \hline \text { Yen } \\ 6.00 \end{array}$ | $\begin{array}{r} \text { Yen } \\ 12.00 \end{array}$ |
| FY ending March 31, 2017 | - | 6.00 | - |  |  |
| FY ending March 31, 2017 (Forecasts) |  |  |  | 6.00 | 12.00 |

(Note) Changes in the latest forecasts released: No
3. Forecast of Consolidated Earnings for the Year Ending March 2017 (April 1, 2016 - March 31, 2017)
(Percentages are changes from the same period of the previous year.)

|  | Net sales |  | Operating income |  | Ordinary income |  | Profit attributable to owners of parent |  | Basic earnings per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full fiscal year | Millions of yen 21,650 | $\begin{gathered} \hline \% \\ 4.6 \end{gathered}$ | $\begin{array}{r} \text { Millions of yen } \\ 3,550 \end{array}$ | $\begin{gathered} \% \\ 20.6 \end{gathered}$ | $\begin{array}{r} \text { Millions of yen } \\ 3,330 \\ \hline \end{array}$ | $\%$ 4.9 | Millions of yen $2,140$ | $\begin{array}{r} \% \\ 10.6 \end{array}$ | $\begin{array}{r} \text { Yen } \\ 41.42 \end{array}$ |

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## * Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting from changes in scope of consolidation): No
(2) Application of specific accounting treatments in preparing the quarterly consolidated financial statements: Yes
(3) Changes in accounting policies, changes in accounting estimates, and restatement of revisions

1) Changes in accounting policies with revision of accounting standards, etc. : No
2) Changes in accounting policies other than 1) above: No
3) Changes in accounting estimates: No
4) Restatement of revisions: No
(4) Number of issued shares (common shares)
5) Number of issued shares (including treasury stock)
6) Number of treasury stock
7) Average number of shares during the period

| As of December 31, 2016: | 54,903,750 shares | As of March 31, 2016: | $54,903,750$ shares |
| :--- | :--- | :--- | :--- |
| As of December 31, 2016: | $3,235,769$ shares | As of March 31, 2016: | $3,242,974$ shares |
| First nine months ended <br> December 31, 2016: | $51,663,979$ shares | First nine months ended <br> December 31, 2015: | $51,661,012$ shares |

* Implementation status of quarterly review procedures

The quarterly review procedures stipulated in the Financial Instruments and Exchange Act are not applicable to this Financial Results report, and the procedures have not been completed when this Financial Results report was disclosed.

* Explanation of the proper use of earnings forecasts and other special notes
(Remarks on forward-looking statements)
The statements about future described on this report such as earnings forecasts have been made based on information currently available and certain assumptions considered reasonable, and it is not intended to assure that we will achieve such results. Actual earnings may differ significantly from the above forecasts for various reasons. For the assumptions for earnings forecasts and cautions regarding the use of the earnings forecasts, please refer to "1. Qualitative Information on Consolidated Financial Results for the Quarter Ended December 31, 2016 (3) Qualitative Information on Consolidated Earnings Forecast" on page 4.


## 1. Qualitative Information on Consolidated Financial Results for the Quarter Ended December 31, 2016 <br> (1) Explanation about Business Results

During the nine months ended December 31, 2016, Japanese economy showed a moderate improvement in income and employment environment and a slight recovery in private consumption, supported by ongoing monetary easing by the Bank of Japan. Also, the result of the U.S. presidential election in November 2016 led to the depreciation of yen against dollar, which contributed to an upward trend of stock prices in Japan and the U.S. until the turn of the year. However, the recovery of Japanese economy remains uncertain due to increasing global uncertainties including concerns over the possible changes in economic and diplomatic policies in the U.S., the future development of the Brexit negotiation and increasing terrorist attacks in the Middle East.

In the aviation industry, the demand for both international and domestic flight increased from the previous year due to a continued increase of inbound demand in international flight, a slight increase in domestic flight and strong transportation demands during the New Year holidays. On the other hand, there are concerns over a rise in fuel costs due to an increase in crude oil prices as a result of an agreement to cut back oil production among OPEC in addition to the depreciation of yen. Also, as a drastic expansion of LCC market caused a fiercely competitive environment both in Japan and overseas, airline companies are working on further cost reduction in addition to implementation of advanced equipment and network expansion.

Under such economic conditions, the Group (the Company and its consolidated subsidiaries) recorded net sales of $¥ 16,177$ million (up $5.5 \%$ from the same period of the previous year) due to an improved occupancy ratio in tenants and cost reduction of electricity and gas, operating income of $¥ 3,113$ million (up $29.3 \%$ ), ordinary income of $¥ 2,967$ million (up $29.3 \%$ ), and profit attributable to owners of parent of $¥ 1,854$ million (up 35.1\%).

Performance by business segment is as follows:

## (i) Real Estate Business

Real Estate Business recorded net sales of $¥ 12,026$ million (up $6.1 \%$ from the same period of the previous year), due to an improved occupancy ratio of tenants around Tokyo International Airport and Kansai International Airport, opening of Haneda Asahi Cho Hotel, and increased sales of a consolidated subsidiary in Singapore. Operating income was $¥ 2,065$ million (up $35.1 \%$ ).

## (ii) Area Heating \& Cooling Business

Area Heating \& Cooling Business recorded net sales of $¥ 2,392$ million (up $1.7 \%$ from the same period of the previous year) due to a steady growth of sales from cooling service in the reclaimed land area offshore Tokyo International Airport by Tokyo Airport Heating \& Cooling Co., Ltd., a consolidated subsidiary. Operating income was $¥ 917$ million (up $18.2 \%$ ) due to decreased rates of electricity and gas.

## (iii) Water Supply \& Drainage Service and Other Business

Water Supply \& Drainage Service and Other Business recorded net sales of $¥ 1,757$ million (up $7.2 \%$ from the same period of the previous year) as a result of a solid growth in sales of water supply and drainage usage due to a growing number of passengers at Tokyo International Airport and the operation of solar power plant in Mizunami, Gifu. Operating income was $¥ 130$ million (up $26.6 \%$ ),

## (2) Qualitative Information on Consolidated Financial Position

(Assets)
Total assets as of December 31, 2016 amounted to $¥ 85,080$ million, a decrease by $¥ 134$ million compared to March 31 , 2016, due to a decrease in non-current assets as a result of depreciation despite an increase in leased assets of a subsidiary in Singapore

## (Liabilities)

Liabilities as of December 31, 2016 amounted to $¥ 32,444$ million, a decrease by $¥ 1,125$ million from March 31,2016 , due to the repayments of long-term loans payable.

## (Net assets)

Net assets as of December 31, 2016 increased by $¥ 991$ million compared to March 31, 2016 to $¥ 52,636$ million mainly due to an increase in retained earnings.

As a result, equity ratio as of December 31, 2016 increased by 1.1 points to $59.6 \%$ compared to March 31, 2016.

## (3) Qualitative Information on Consolidated Earnings Forecast

There is no change as to Consolidated Earnings Forecast for the Year Ending March 2017 which was announced in the Financial Results for the Second Quarter of the Year Ending March 31, 2017 [J-GAAP] dated October 27, 2016.

## 2. Summary Information (Other)

(1) Changes in Material Subsidiaries during the Period under Review

Not applicable.
(2) Application of Specific Accounting Treatments in Preparing the Quarterly Consolidated Financial Statements

Specific accounting treatments in preparing the quarterly consolidated financial statements
Tax expenses are calculated as income before income taxes for the period multiplied by the estimated effective tax rate. The effective tax rate is reasonably estimated taking into consideration deferred tax accounting as the rate applicable to income before income taxes for the consolidated fiscal year including the period ended December 31, 2016.
(Additional Information)
(Application of Implementation Guidance on Recoverability of Deferred Tax Assets)
From the beginning of the first quarter of the current consolidated fiscal year, the Company has applied "Implementation Guidance on Recoverability of Deferred Tax Assets" (ASBJ Guidance No. 26 issued on March 28, 2016).

## (3) Changes in Accounting Policies and Estimates, and Restatements

Change in accounting policies
Not applicable.

## 3. Material Events concerning Going Concern

Not applicable.

## 4. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

|  | (Thousands of yen) |  |
| :---: | :---: | :---: |
|  | FY3/16 <br> (As of March 31, 2016) | Third quarter of FY3/17 <br> (As of December 31, 2016) |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 4,974,638 | 4,121,906 |
| Notes and accounts receivable-trade | 1,006,211 | 943,825 |
| Securities | 1,000,000 | - |
| Lease receivables and investment assets | 3,874,634 | 5,448,104 |
| Operating loans | 5,392,481 | 5,814,034 |
| Raw materials and supplies | 13,083 | 14,101 |
| Deferred tax assets | 165,175 | 165,175 |
| Others | 141,027 | 809,863 |
| Total current assets | 16,567,252 | 17,317,011 |
| Non-current assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 45,110,286 | 44,176,893 |
| Machinery, equipment and vehicles, net | 5,053,144 | 4,941,119 |
| Tools, furniture and fixtures, net | 38,910 | 38,186 |
| Land | 9,592,528 | 9,592,528 |
| Construction in progress | 1,562,242 | 1,666,067 |
| Total property, plant and equipment | 61,357,112 | 60,414,795 |
| Intangible assets | 25,064 | 23,032 |
| Investments and other assets |  |  |
| Investment securities | 5,976,316 | 6,114,793 |
| Long-term loans receivable | 3,429 | 2,975 |
| Deferred tax assets | 468,895 | 426,493 |
| Net defined benefit asset | 198,997 | 171,898 |
| Others | 652,251 | 644,074 |
| Allowance for doubtful accounts | $(34,567)$ | $(34,567)$ |
| Total investments and other assets | 7,265,322 | 7,325,668 |
| Total non-current assets | 68,647,500 | 67,763,495 |
| Total assets | 85,214,753 | 85,080,507 |


|  | FY3/16 <br> (As of March 31, 2016) | Third quarter of FY3/17 (As of December 31, 2016) |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 1,114,793 | 506,246 |
| Short-term loans payable | 4,379,428 | 4,253,762 |
| Accounts payable | 519,280 | 356,791 |
| Income taxes payable | 488,020 | 492,917 |
| Accrued expenses | 269,075 | 98,849 |
| Unearned revenue | 948,317 | 1,413,878 |
| Provision for bonuses | 131,496 | 61,530 |
| Provision for directors' bonuses | 25,880 | 12,148 |
| Provision for removal cost of property, plant and equipment | 223,321 | 28,913 |
| Others | 363,151 | 444,934 |
| Total current liabilities | 8,462,765 | 7,669,971 |
| Non-current liabilities |  |  |
| Long-term loans payable | 19,621,404 | 18,906,761 |
| Long-term guarantee deposited | 5,083,361 | 5,322,822 |
| Long-term accounts payable-other | 394,749 | 389,203 |
| Net defined benefit liability | 5,370 | - |
| Provision for directors' retirement benefits | 2,436 | 696 |
| Provision for removal cost of property, plant and equipment | - | 154,922 |
| Total non-current liabilities | 25,107,322 | 24,774,405 |
| Total liabilities | 33,570,088 | 32,444,377 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 6,826,100 | 6,826,100 |
| Capital surplus | 6,982,920 | 6,983,986 |
| Retained earnings | 35,418,621 | 36,652,828 |
| Treasury stock | $(1,562,688)$ | $(1,559,225)$ |
| Total shareholders' equity | 47,664,953 | 48,903,689 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 2,234,058 | 2,330,134 |
| Foreign currency translation adjustment | $(10,292)$ | $(521,576)$ |
| Total accumulated other comprehensive income | 2,223,766 | 1,808,557 |
| Subscription rights to shares | 29,359 | 55,022 |
| Non-controlling interests | 1,726,586 | 1,868,859 |
| Total net assets | 51,644,665 | 52,636,130 |
| Total liabilities and net assets | 85,214,753 | 85,080,507 |

(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income
(Quarterly Consolidated Statements of Income)

|  |  | (Thousands of yen) |
| :---: | :---: | :---: |
|  | First nine months of FY3/16 (April 1, 2015-December31, 2015) | First nine months of FY3/17 (April 1, 2016-December31, 2016) |
| Net sales | 15,328,004 | 16,177,122 |
| Cost of sales | 11,659,573 | 11,796,846 |
| Gross profit | 3,668,430 | 4,380,276 |
| Selling, general, and administrative expenses |  |  |
| Directors' compensations | 225,026 | 231,928 |
| Salaries and bonuses | 393,717 | 385,980 |
| Provision for bonuses | 37,051 | 39,285 |
| Provision for directors' bonuses | 12,940 | 12,148 |
| Transportation and communication expenses | 75,995 | 81,458 |
| Taxes and dues | 64,193 | 73,612 |
| Depreciation | 16,185 | 5,775 |
| Others | 434,496 | 436,277 |
| Total selling, general, and administrative expenses | 1,259,605 | 1,266,466 |
| Operating income | 2,408,825 | 3,113,809 |
| Non-operating income |  |  |
| Interest income | 13 | 0 |
| Dividends income | 119,725 | 142,260 |
| Commission fee | 26,180 | 52,928 |
| Gain on reversal of provision for removal cost | - | 106,582 |
| Others | 86,257 | 59,141 |
| Total non-operating income | 232,176 | 360,913 |
| Non-operating expenses |  |  |
| Interest expenses | 231,357 | 269,844 |
| Removal cost of property, plant and equipment | 32,616 | 24,288 |
| Provision for removal cost | 5,622 | 166,060 |
| Foreign exchange losses | 1,874 | 43,165 |
| Depreciation | 72,988 | - |
| Others | 942 | 3,398 |
| Total non-operating expenses | 345,401 | 506,756 |
| Ordinary income | 2,295,600 | 2,967,967 |
| Extraordinary income |  |  |
| Gain on sales of non-current assets | 84,955 | - |
| Total extraordinary income | 84,955 | - |
| Extraordinary loss |  |  |
| Loss on retirement of non-current assets | 7,339 | 931 |
| Loss on sales of non-current assets | 12,609 | - |
| Total extraordinary loss | 19,949 | 931 |
| Income before income taxes | 2,360,606 | 2,967,036 |
| Income taxes | 811,085 | 932,253 |
| Profit | 1,549,521 | 2,034,782 |
| Profit attributable to non-controlling interests | 177,278 | 180,602 |
| Profit attributable to owners of parent | 1,372,242 | 1,854,180 |


|  | First nine months of FY3/16 (April 1, 2015-December31, 2015) | First nine months of FY3/17 (April 1, 2016-December31, 2016) |
| :---: | :---: | :---: |
| Profit | 1,549,521 | 2,034,782 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | $(14,906)$ | 96,075 |
| Foreign currency translation adjustment | $(72,540)$ | $(511,283)$ |
| Total other comprehensive income | $(87,447)$ | $(415,208)$ |
| Comprehensive income | 1,462,074 | 1,619,574 |
| Comprehensive income attributable to |  |  |
| Comprehensive income attributable to owners of parent | 1,284,795 | 1,438,971 |
| Comprehensive income attributable to non-controlling interests | 177,278 | 180,602 |

## (3) Notes on Quarterly Consolidated Financial Statements

(Notes on Premise of Going Concern)
Not applicable.
(Notes on Significant Changes in Shareholders' Equity)
Not applicable.

## 5. Other

(Significant Subsequent Events)
Not applicable.


[^0]:    (Note) Changes in the latest forecasts released: No

