# Financial Results for the Second Quarter of the Year Ending March 31, 2014 [J-GAAP] (Consolidated)

| Company name:<br>Stock exchange listed on:               | AIRPORT FACILITIES C<br>Tokyo Stock Exchange (F |   |                      |  |  |
|--|---|---|----------------------|--|--|
| Company code:  | 8864  | URL: http://www.afc-group.jp                |                      |  |  |
| Representative: Tomoyuki Takahashi, President and CEO    |   |   |                      |  |  |
| Inquiries: Kazuhiko Muraishi,                            | Director, Senior Corporate Of                   | fficer, General Manager of Accounting Dept. | TEL: +81-3-3747-0251 |  |  |
| The date of filing the quarterly                         | v securities report:                            | November 8, 2013                            |                      |  |  |
| The date of the dividend payment start:                  |   | November 25,2013                            |                      |  |  |
| Preparation of quarterly earnings presentation material: |   | Yes   |                      |  |  |
| Holding of quarterly earnings                            | announcement:                                   | Yes (for analysts)                          |                      |  |  |
|  |   |   |                      |  |  |

### (Figures are rounded off to the nearest million yen.) 1. Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending March 2014 (April 1, 2013 - September 30, 2013)

(1) Consolidated Business Results

(Percentages are changes from the same period of the previous year.)

| dinary income | Net in          | 20100             |
|---------------|-----------------|-------------------|
|               |                 | Joine             |
| of yen %      | Millions of yen | %                 |
| 1,854 (8.2)   | 1,064           | (10.0)            |
| 2,019 24.5    | 1,181           | 46.7              |
|               | 1,854 (8.2)     | 1,854 (8.2) 1,064 |

(Note) Comprehensive income:

First six months ended September 30, 2013:1,522 million yen(60.1%)First six months ended September 30, 2012:951 million yen(5.6%)

|                        | Net income<br>per share | Diluted net income per share |
|------------------------|-------------------------|------------------------------|
| First six months ended | Yen                     | Yen                          |
| September 30, 2013     | 20.59                   | _                            |
| September 30, 2012     | 22.87                   | —                            |

### (2) Consolidated Financial Position

|                          | Total assets    | Net assets      | Equity ratio | Net assets per share |
|--------------------------|-----------------|-----------------|--------------|----------------------|
|                          | Millions of yen | Millions of yen | %            | Yen                  |
| As of September 30, 2013 | 74,436          | 48,200          | 62.8         | 905.49               |
| As of March 31, 2013     | 73,317          | 47,026          | 62.2         | 882.80               |
| As of March 31, 2013     | ,               | 47,026          | 62.2         |                      |

(Reference) Equity capital: As of September 30, 2013: 46,780 million yen As of March 31, 2013: 45,607 million yen

#### 2. Dividends

|                                      |     | Dividends per share |     |      |       |  |  |  |
|--------------------------------------|-----|---------------------|-----|------|-------|--|--|--|
|                                      | Q1  | Q1 Q2 Q3 Q4 Annual  |     |      |       |  |  |  |
|                                      | Yen | Yen                 | Yen | Yen  | Yen   |  |  |  |
| FY ended March 31, 2013              | -   | 6.00                | -   | 6.00 | 12.00 |  |  |  |
| FY ending March 31, 2014             | _   | 6.00                |     |      |       |  |  |  |
| FY ending March 31, 2014 (Forecasts) |     |                     | 1   | 6.00 | 12.00 |  |  |  |

(Note) Changes in the latest forecasts released: No

### 3. Forecast of Consolidated Earnings for the Year Ending March 2014 (April 1, 2013 - March 31, 2014)

| (Percentages are changes from the same period of the previous y |                 |     |                 |       |                 | the previous year.) |                 |       |                         |
|---|-----------------|-----|-----------------|-------|-----------------|---------------------|-----------------|-------|-------------------------|
|   | Net sal         | es  | Operating in    | ncome | Ordinary in     | come                | Net inco        | me    | Net income<br>per share |
|   | Millions of yen | %   | Millions of yen | %     | Millions of yen | %                   | Millions of yen | %     | Yen                     |
| Full fiscal year  | 21,170          | 0.5 | 3,380           | 0.5   | 3,130           | (10.3)              | 1,730           | (2.9) | 33.49                   |

(Note) Changes in the latest forecasts released: No

#### \* Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting from changes in scope of consolidation): No
- (2) Application of specific accounting treatments in preparing the quarterly consolidated financial statements: Yes Note: For details, please refer to "2. Summary Information (Other), (2) Application of Specific Accounting Treatments in Preparing the Quarterly Consolidated Financial Statements" on page 4.
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of revisions
  - 1) Changes in accounting policies with revision of accounting standards, etc. : No
  - 2) Changes in accounting policies other than 1) above: No
  - 3) Changes in accounting estimates: No
  - 4) Restatement of revisions: No

(4) Number of issued shares (common shares)

| 1) Number of issued shares (including treasury stock) | As of September 30, 2013:                     | 54,903,750 shares | As of March 31, 2013:                      | 54,903,750 shares |
|---|---|-------------------|--|-------------------|
| 2) Number of treasury stock                           | As of September 30, 2013:                     | 3,241,798 shares  | As of March 31, 2013:                      | 3,241,454 shares  |
|   | First six months ended<br>September 30, 2013: | 51,662,107 shares | First six months ended September 30, 2012: | 51,662,491shares  |

\* Implementation status of quarterly review procedures

The quarterly review procedures stipulated in the Financial Instruments and Exchange Act are not applicable to this Financial Results report, and the procedures have not been completed when this Financial Results report was disclosed.

\* Explanation of the proper use of earnings forecasts and other special notes

### (Remarks on forward-looking statements)

The statements about future described on this report such as earnings forecasts have been made based on information currently available and certain assumptions considered reasonable, and it is not intended to assure that we will achieve such results. Actual earnings may differ significantly from the above forecasts for various reasons. For the assumptions for earnings forecasts and cautions regarding the use of the earnings forecasts, please refer to "1. Qualitative Information on Consolidated Financial Results for the Quarter Ended September 30, 2013" (3) Qualitative Information on Consolidated Earnings Forecast on page 4.

## 1. Qualitative Information on Consolidated Financial Results for the Quarter Ended September 30, 2013 (1) Explanation about Business Results

During the six months ended September 30, 2013, the Japanese economy's recovery has been becoming reality due to recovery of exports and continued increases in private consumptions and capital investments while various policies including monetary easing and weakening yen started to take effects. On the other hand, increases in import prices and downturn in overseas economies continued to constitute risks to depress the Japanese economy.

In the aviation industry, number of domestic passengers continued to increase steadily and the actual demands of domestic passengers during the summer high seasons exceeded the previous year's result for many airline companies. While major airline companies increase their supplies, domestic LCCs have been increasing the number of destinations and flights at a rapid pace since they started operation last year, making competitions among airline companies more intensifying. Although the favorable recovery of the economic conditions is expected to support continuous solid demands, cost burdens such as weakening yen and fuel cost hovering at a high level are having adverse effects on revenues; and accordingly, airline companies continue to implement management improvement efforts including cost reduction.

Tokyo International Airport, our business location, has been undergoing the functional enhancement including the expansion of terminals in response to an increase of the international flight capacity for arrivals and departures scheduled in next spring. In addition, as the further increase of the flight capacity is expected to be discussed as a result of the decision to host 2020 Olympic/Paralympic Games in Tokyo, we consider this as an opportunity for our business expansion and intend to collaborate closely with relevant parties.

Under such economic conditions, the Group (the Company and its consolidated subsidiaries) recorded net sales of  $\pm 10,528$  million (down 0.7% from the same period of the previous year), operating income of  $\pm 1,893$  million (up 2.0%) and ordinary income of  $\pm 1,854$  million (down 8.2%) due to a decrease in dividend from subsidiary, and net income of  $\pm 1,064$  million (down 10.0%).

Performance by business segment is as follows:

#### (i) Real Estate Business

Real Estate Business recorded net sales of ¥7,389 million, an increase by ¥286 million (4.0%) from the same period of the previous year, due to rent income from new large tenant at Tokyo International Airport starting in the previous period and full-year operation of Kitakyushu Airport Training Center despite the impact of cost reduction by major airline companies. Operating income also increased by ¥94 million (7.5%) to ¥1,354 million as a result of a decrease in depreciation expense of the existing facilities.

#### (ii) District Heating & Cooling Business

District Heating & Cooling Business recorded net sales of ¥1,954 million, a decrease by ¥280 million (12.5%) from the same period of the previous year, due to a decrease in clients in the 1-chome District of Tokyo International Airport. Operating income also decreased by ¥132 million (28.0%) to ¥340 million due to increased price of electricity and gas.

#### (iii) Waterworks & Drainage Management and Other Business

Net sales in Waterworks & Drainage Management and Other Business decreased by ¥78 million (6.2%) from the same period of the previous year to ¥1,185 million due to change of the contract form of the waterworks & drainage management business at Osaka International Airport. Operating income, however, increased by ¥76 million (61.3%) to ¥199 million due to a significant decrease in outsourcing expense for maintenance and management service and a decrease in land rent.

#### (2) Qualitative Information on Consolidated Financial Position

#### (Assets)

Total assets as of September 30, 2013 amounted to ¥74,436 million, an increase by ¥1,120 million compared to March 31, 2013, due to increases in construction-in-progress from payments for construction of a facility to provide in-flight services and apartments for single airport employees, and an increase in unrealized gains on investment securities from rising stock price.

#### (Liabilities)

There were no major movements in liabilities and the ending balance as of September 30, 2013 amounted to ¥26,236 million, a decrease by ¥54 million from March 31, 2013, as an increase in long-term loans payable was slightly surpassed by contract repayments.

### (Net assets)

Net assets as of September 30, 2013 increased by ¥1,174 million compared to March 31, 2013 to ¥48,200 million mainly due to an increase in retained earnings from recording net income for the period and an increase in valuation difference on available-for-sale securities.

As a result, equity ratio increased by 0.6 points to 62.8% compared to March 31, 2013.

## (3) Qualitative Information on Consolidated Earnings Forecast

There is no change as to Consolidated Earnings Forecast for the Year Ending March 2014 which was announced in the Financial Results for the Year Ended March 31, 2013 [J-GAAP] dated May 14, 2013.

## 2. Summary Information (Other)

(1) Changes in Material Subsidiaries during the Period under Review Not applicable.

## (2) Application of Specific Accounting Treatments in Preparing the Quarterly Consolidated Financial Statements

Specific accounting treatments in preparing the quarterly consolidated financial statements Tax expenses are calculated as income before income taxes and minority interests for the period multiplied by the estimated effective tax rate. The effective tax rate is reasonably estimated taking into consideration deferred tax accounting as the rate

effective tax rate. The effective tax rate is reasonably estimated taking into consideration deferred tax accounting as the rate applicable to income before income taxes and minority interests for the consolidated fiscal year including the period ended September 30, 2013.

(3) Changes in Accounting Policies and Estimates, and Restatements Not applicable.

## 3. Material Events concerning Going Concern

Not applicable.

# 3. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

|  |                                  | (Thousands of yer                                      |
|--|----------------------------------|--|
|  | FY3/13<br>(As of March 31, 2013) | Second quarter of FY3/14<br>(As of September 30, 2013) |
| Assets                                 |                                  |  |
| Current assets                         |                                  |  |
| Cash and deposits                      | 1,937,693                        | 2,002,15   |
| Notes and accounts receivable-trade    | 1,104,213                        | 1,079,41   |
| Lease investment assets                | 1,941,007                        | 1,927,59   |
| Raw materials and supplies             | 46,175                           | 39,48  |
| Deferred tax assets                    | 220,842                          | 220,84   |
| Short-term loans receivable            | 799,712                          |  |
| Others                                 | 456,394                          | 2,254,23   |
| Total current assets                   | 6,506,036                        | 7,523,7  |
| Noncurrent assets                      |                                  |  |
| Property, plant and equipment          |                                  |  |
| Buildings and structures, net          | 47,731,536                       | 46,512,2   |
| Machinery, equipment and vehicles, net | 3,125,742                        | 3,451,1  |
| Tools, furniture and fixtures, net     | 37,284                           | 36,0   |
| Land                                   | 8,627,706                        | 8,664,7  |
| Construction in progress               | 1,502,063                        | 2,060,9  |
| Total property, plant and equipment    | 61,024,331                       | 60,725,0   |
| Intangible assets                      | 96,114                           | 79,0   |
| Investments and other assets           |                                  |  |
| Investment securities                  | 3,490,582                        | 4,141,5  |
| Long-term loans receivable             | 6,266                            | 5,6  |
| Deferred tax assets                    | 1,801,151                        | 1,569,14   |
| Others                                 | 422,885                          | 422,7  |
| Allowance for doubtful accounts        | (30,600)                         | (30,60   |
| Total investments and other assets     | 5,690,284                        | 6,108,5  |
| Total noncurrent assets                | 66,810,729                       | 66,912,6   |
| Total assets                           | 73,316,765                       | 74,436,39  |

|   | FY3/13<br>(As of March 31, 2013) | Second quarter of FY3/14<br>(As of September 30, 2013) |
|---|----------------------------------|--|
| Liabilities   |                                  |  |
| Current liabilities   |                                  |  |
| Notes and accounts payable-trade                            | 1,257,057                        | 657,45   |
| Short-term loans payable                                    | 4,247,722                        | 3,942,09   |
| Accounts payable  | 715,383                          | 209,30   |
| Income taxes payable  | 478,046                          | 732,07   |
| Accrued expenses  | 153,850                          | 57,99  |
| Unearned revenue  | 813,465                          | 1,785,99   |
| Provision for bonuses                                       | 120,200                          | 131,44   |
| Provision for directors' bonuses                            | 21,038                           | 27,60  |
| Provision for removal cost of property, plant and equipment | 258,964                          | 261,01   |
| Others  | 968,940                          | 1,200,24   |
| Total current liabilities                                   | 9,034,665                        | 9,005,21   |
| Noncurrent liabilities                                      |                                  |  |
| Long-term loans payable                                     | 11,645,140                       | 11,840,89  |
| Long-term guarantee deposited                               | 5,012,653                        | 4,807,51   |
| Long-term accounts payable-facilities                       | 308,118                          | 308,11   |
| Provision for retirement benefits                           | 73,676                           | 94,64  |
| Provision for directors' retirement benefits                | 216,364                          | 180,00   |
| Total noncurrent liabilities                                | 17,255,951                       | 17,231,18  |
| Total liabilities   | 26,290,616                       | 26,236,39  |
| Net assets  |                                  |  |
| Shareholders' equity  |                                  |  |
| Capital stock   | 6,826,100                        | 6,826,10   |
| Capital surplus   | 6,982,921                        | 6,982,92   |
| Retained earnings   | 32,746,818                       | 33,500,37  |
| Treasury stock  | (1,561,637)                      | (1,561,872   |
| Total shareholders' equity                                  | 44,994,202                       | 45,747,52  |
| Accumulated other comprehensive income                      |                                  |  |
| Valuation difference on available-for-sale securities       | 613,054                          | 1,032,01   |
| Total accumulated other comprehensive income                | 613,054                          | 1,032,01   |
| Minority interests  | 1,418,893                        | 1,420,45   |
| Total net assets  | 47,026,149                       | 48,199,99  |
| Total liabilities and net assets                            | 73,316,765                       | 74,436,39  |

## (2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income

(Quarterly Consolidated Statements of Income)

|   | First six months of FY3/13<br>(April 1,2012–September 30,2012) | First six months of FY3/14<br>(April 1,2013–September 30,2013) |
|---|--|--|
| Net sales   | 10,600,070   | 10,527,549   |
| Cost of sales                                       | 7,976,595  | 7,872,271  |
| Gross profit  | 2,623,475  | 2,655,278  |
| Selling, general, and administrative expenses       |  |  |
| Directors' compensations                            | 110,724  | 126,924  |
| Salaries and bonuses                                | 214,924  | 197,453  |
| Provision for bonuses                               | 74,905   | 71,448   |
| Provision for directors' bonuses                    | 21,038   | 27,600   |
| Transportation and communication expenses           | 41,128   | 44,985   |
| Taxes and dues                                      | 40,427   | 41,456   |
| Depreciation  | 17,635   | 16,312   |
| Others  | 247,095  | 236,362  |
| Total selling, general, and administrative expenses | 767,876  | 762,540  |
| Operating income                                    | 1,855,599  | 1,892,738  |
| Non-operating income                                |  |  |
| Interest income                                     | 215  | 19   |
| Dividends income                                    | 350,285  | 86,813   |
| Commission fee                                      | 7,354  | 2,430  |
| Gain on investments in silent partnership           | 13,794   | 15,378   |
| Others  | 37,298   | 37,808   |
| Total non-operating income                          | 408,946  | 142,454  |
| Non-operating expenses                              |  |  |
| Interest expenses                                   | 146,826  | 123,620  |
| Loss on retirement of noncurrent assets             | 98,645   | 54,704   |
| Others  | 454  | 3,254  |
| Total non-operating expenses                        | 245,925  | 181,578  |
| Ordinary income                                     | 2,018,620  | 1,853,614  |
| Extraordinary loss                                  |  |  |
| Removal cost of property, plant and equipment       | 40,118   | 25,04  |
| Directors' retirement benefits                      | 495  |  |
| Total extraordinary loss                            | 40,613   | 25,04  |
| Income before income taxes                          | 1,978,007  | 1,828,56   |
| Income taxes  | 734,706  | 725,14   |
| Income before minority interests                    | 1,243,301  | 1,103,42   |
| Minority interests in income                        | 61,865   | 39,89  |
| Net income  | 1,181,436  | 1,063,53   |

## (Quarterly Consolidated Statements of Comprehensive Income)

|   |  | (Thousands of yen)   |
|---|--|--|
|   | First six months of FY3/13<br>(April 1,2012–September 30,2012) | First six months of FY3/14<br>(April 1, 2013–September 30, 2013) |
| Income before minority interests                          | 1,243,301  | 1,103,423  |
| Other comprehensive income                                |  |  |
| Valuation difference on available-for-sale securities     | (292,416)  | 418,961  |
| Total other comprehensive income                          | (292,416)  | 418,961  |
| Comprehensive income                                      | 950,885  | 1,522,384  |
| Comprehensive income attributable to                      |  |  |
| Comprehensive income attributable to owners of the parent | 889,020  | 1,482,494  |
| Comprehensive income attributable to minority interests   | 61,865   | 39,890   |

# (3) Notes on Quarterly Consolidated Financial Statements (Notes on Premise of Going Concern)

Not applicable.

## (Notes on Significant Changes in Shareholders' Equity) Not applicable.

(Significant Subsequent Events)

Establishment of an overseas affiliate

The Company resolved at the board of directors' meeting held on October 31, 2013 to establish a local affiliate in Singapore and open a local office.

• Purpose of the establishment

To construct and acquire aviation-related facilities in overseas and provide those facilities to aviation-related companies

The company name, time of establishment, business description, amount of capital, and ownership ratio are to be determined.